

## Drivers of Global Captive Center



#### DIVERSE TALENT

Wide pool of engineers ensures proficiency in niche technologies and in-demand skill sets.



#### FLEXIBLE & SCALABILITY

Ramp up or down workforce, for optimal resource utilization and cost-efficiency.



#### RELIABILITY & CONTINUITY

Reusable knowledge management for delivering continuous improvements and efficiencies.



#### PROJECT FOCUSED

Customized workflows and procedures based on the customer requirements.



#### SIGNIFICANT SAVING

Reduce Opex through lower infra and human resource cost.



#### 24/7 PRODUCTIVITY

Stay ahead of the competition with extended working hours in our follow the sun model.



## Securing Your Data

LEVELS OF PROTECTION

01

Best practices, processes, and procedures, including usage guidelines, security awareness training, emergency procedures, and regular system audits. 02

Multi-level security including firewalls, virus protection, and controlled access privileges.

03

Restricted physical access to project area and prohibition of removable media.



Segregated technologies with role-based access.



Secure encrypted communications.



### GCC Framework

TEAM ONBOARDING AND EXECUTION

TEAM BUILDING AND ATTRITION MANAGEMENT

#### Integrated Talent Acquisition

 Facilitating onboarding of right candidates throughout the engagement

#### IT & Infra Support, Payroll

- 24/7 IT infrastructure support
- Administrative support
- Access to collaboration tools

#### Integrated HR

- Org culture and team—building programs
- Employee engagement

#### CUSTOMER TEAM

#### Management Support

- MSRs and QBRs to plan proactively and resolve issues
- Flexibility in scaling support functions



# Recruitment Process SIMPLIFIED JOB DESCRIPTION SOURCING STRATEGIES SCREENING AND SELECTION

- Collaborate closely with the client to define precise job roles and requirements.
- Ensure clarity on skills, experience, and cultural fit to attract qualified candidates.
- Utilize advanced online recruitment platforms and social media for broad reach.
- Partner with local universities and training institutes to tap into fresh talent.
- Engage specialized recruitment agencies with proven track records in relevant industries.
- Implement AI-driven screening tools to efficiently filter candidates based on predefined criteria.
- Human specialists to screen the profiles again to suit the JD.
- Conduct structured interviews and behavioral assessments to evaluate skills and fit.
- Use technical assessments and practical tasks to objectively measure candidate competencies.

**Time to Hire:** The average time from job posting to hire is 30–45 days, which is half of the industry standard of 30–90 days. **Applicant Quality:** Measure the match rate of applicants' skills with job requirements.

## Performance Metrics & Continuous Improvement

Employ key performance indicators (KPIs) to monitor and enhance the performance of the captive center continuously.

#### KEY PERFORMANCE INDICATORS

- **Employee Productivity:** Regular assessment of individual and team outputs against targets.
- Operational Efficiency: Monitoring of process efficiency rates and resource utilization.
- Customer Satisfaction: Feedback from end-users and clients to gauge service quality.

#### CONTINUOUS IMPROVEMENT

- Establishment of a feedback loop with clients to regularly collect and analyze feedback for service enhancement.
- Regular training updates and technological upgrades to stay ahead in a competitive market.
- Implementation of a quality assurance team dedicated to ongoing process evaluation and improvement.



## Employee Life Cycle Management & Learning

#### **NEW JOINER ENRICHMENT**

#### Buddy alignment for an employee.

- Employee-related info (hobbies, activities, etc.).
- Sessions to become familiar with systems, people, culture.
- Constant feedback loop on training, team events and culture to ensure it stays as a primary focus.

#### **EMPLOYEES CONNECT**

- Ongoing HR touch base meetings to understand employees.
- Engage the "A" performers in BU periodic employee touch base meeting.
- Overall coordination to triage employee general issues.
- Design and run periodic employee connect programs as per event calendar.
- Quarterly R&R programs.

#### ATTRITION MANAGEMENT

- Attrition alert / assessment i.e., early warning system.
- Attrition assessment report quarterly
   & work towards controlling attrition by
   partnering with respective Client.
- Suggestion and implementation of retention measures.
- Sharing exit report with Client.



